

## **CAPABILITIES STATEMENT**

HunaTek is a portfolio of 8(a) Alaska Native Corporation (ANC)-owned Small Disadvantaged Business entities held and governed by HunaTek Holding, LLC providing a range of services focused on delivering right-sized solutions to our customers' mission requirements.

## **CORE CAPABILITIES AREAS**

- Program & Project Management Support
- Professional and Administrative Staff Augmentation & SETA Support
- Logistics Support Services
- IT Support Services
- Cost, Budgeting and Business Analytics
- Portfolio Management Support

- IT Modernization
- Systems Engineering
- Cyber Security
- Business Process Management
- Change Management
- Business Process Reengineering (BPR) and Enterprise Resource Planning (ERP)

## **WHAT OUR CUSTOMERS ARE SAYING:**



"I appreciate all the work you guys do! Always there, always communicating, always directing and supporting. Sincere thank you! Appreciate you guys!"

COR, Dennis Herold (February 2022), USMC Cost Estimating & Analysis (CE&A)
 Contract# M67854-20-D-0513



"I want to personally send you a note expressing my sincere appreciation for Frank's (HunaTek's Program Manager) work and support. I've had the pleasure of having some of the best Program Managers work for me when I was industry. . .Frank measures up to my top 1%. Your Team continues to exceed my expectation."

 Army Program Manager, Tom Oliver (July 2021) Office of the Judge Advocate General IT Support Services Contract#: W15QKN-20-C0061



"Fighting above their weight class"; "They can achieve results others can't"; "Superstars"; "Unbelievable tools"; "Incredible Presentations, bringing clarity to complicated processes". "This team produces results where others are unable."

 Col Gary Rotsch; Director, USMC DE2E DAI Support Contract#: GS-35F-619GA, Task Order No. M9549420F0031)



"Management is very responsive to Contracting Officer and Program Office needs. No major issues arose during this period. Any issues identified were dealt with efficiently and with little or no disruption to the mission or services being rendered."

 Contracting Officer, Kelli Wagner (March 2022); Professional Support Staffing Services Contract#: 19AQMM20D0035 19AQMM21F0689

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## TRANSITION SUCCESSES

HunaTek understands the complexities of transitioning mission critical contracts. Our strategy and focus during all program transitions centers on the following:

- A risk-centric system focusing on stabilizing a program during its initial transition while minimizing operational impact and business processes captured.
- Incumbent capture of 80% or more while bringing in new talent for the remaining 20%.
- Minimizes risk of losing domain knowledge at the critical start of contract, while allowing for the
  opportunity of new ideas and innovation from new talent.

Our results below highlight the successes we've enjoyed with our government partner community:

Program	Transition Days	Incumbent Capture %	FTE's
Air Force Special Operations Command (AFSOC) Processing, Exploitation and Dissemination (PED)	0	100%	14
United States Marine Corps End to End (E2E) Support	1 Day	100%	18
U.S. Army Office of the Judge Advocate General IT Support (OTJAG)	1 Day	100%	33
Department of State Network Operations Branch IT Services (NOMBIT)	14 Days	82%	17

#### **HUNATEK FEDERAL SUBSIDIARIES**

Subsidiary	Socio-Economic Status	CAGE / UEI	Primary NAICS
HunaTek Government Solutions	8(a) SDB	73D83 / VLLKTRK4ANF3	541511
HunaTek System Solutions	8(a) SDB	7UP60 / GM38S9EJZZN7	541512
HunaTek Professional Services	8(a) SDB	8N3F3 / D8ZKJLR2ECW8	541611

# LET'S START A CONVERSATION

#### HunaTek

VIRGINIA OFFICE

13900 Lincoln Park Drive, Suite 350 Herndon, VA 20171 info@hunatek.com (202) 921-2335 For any questions, or to learn more, please feel free to contact us. We know that new ideas and listening to you keeps us a step ahead of our competition. So please give us a call.

#### **Small Business Administration**

ALASKA DISTRICT OFFICE

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